

EXHIBIT 78



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[REDACTED]	[REDACTED]

<p>Page 94</p> <p>20 Q. (BY MR. INNES) And when did 21 that understanding change to your current 22 understanding? 23 A. I can't remember an exact date, 24 but it would be after conversations began 25 around the opioid crisis.</p>	<p>Page 96</p>
<p>1 Q. When did the opioid crisis 2 begin? 3 MR. VARNADO: Object to the 4 form. 5 THE WITNESS: I first became 6 aware of when everyone was using the 7 term around -- "opioid crisis" -- 8 probably 2014, 2015. 9 Q. (BY MR. INNES) So is that 10 around the time your understanding changed? 11 A. My understanding of? 12 Q. Diversion. 13 A. I'm sorry? 14 Q. Diversion. 15 A. Yes. 16 Q. End of 2014, beginning of 2015, 17 you came to a different understanding of 18 diversion? Your current understanding of 19 diversion? 20 A. That a suspicious order could 21 be considered as diversion.</p>	<p>Page 95</p> <p>Page 97</p>

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1 I'm getting glare off the computer
2 screen, so we're all on an even
3 playing field.

4 MR. VARNADO: All in it
5 together now.

6 MR. INNES: I just want the
7 record to be clear now.

8 THE WITNESS: The sun is
9 terrible.

10 (Discussion off the record.)

11 THE VIDEOGRAPHER: Let's go off
12 the record for one second, if that's
13 okay.

14 MR. INNES: Sure.

15 THE VIDEOGRAPHER: 11:08. We
16 are off video record.

17 (Recess taken, 11:08 a.m. to
18 11:17 a.m.)

19 THE VIDEOGRAPHER: 11:17. We
20 are on the video record.

21 Q. (BY MR. INNES) Mr. Chapman,
22 let me continue on this same vein for a
23 little while.

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25

MR. INNES: For the record, now

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[REDACTED]

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19 Q. (BY MR. INNES) At this point
20 in time, you're well aware of the opioid
21 crisis that is going on in October of 2015;
22 is that right?

23 A. At this time period, the opioid
24 crisis was a topic of conversation around the
25 U.S.

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2 at Walmart?
3 A. Yes, we would have been having
4 conversations that this was a national issue

5 Q. And now your department is
6 taking the mantle on Walmart's efforts to
7 make sure that the opioid crisis can be
8 abated; is that right?

9 MR. VARNADO: Object to the
10 form.

11 THE WITNESS: We would have
12 been responsible for -- in 2015, of
13 taking over the suspicious order
14 monitoring.

This figure is a 2D binary image, likely a mask or a specific pattern. It features a dark gray background with several white rectangular regions of varying sizes and shapes. A vertical column of black squares is positioned on the far left, and a horizontal line of black squares runs across the top. The white regions contain some internal black squares, particularly in the upper and lower sections. A large, solid white rectangle is located in the bottom right corner of the image.

8

A horizontal bar chart illustrating the percentage of respondents who have heard of various terms. The y-axis lists the terms, and the x-axis represents the percentage from 0% to 100% in increments of 10%. The bars are black and are set against a white background with a vertical dashed line on the left.

Term	Percentage
Healthcare	95
Medical	92
Health	90
Healthcare system	88
Medical system	85
Healthcare workers	82
Medical workers	78
Healthcare facilities	75
Medical facilities	72
Healthcare services	68
Medical services	65
Healthcare insurance	62
Medical insurance	58
Healthcare technology	55
Medical technology	52
Healthcare research	48
Medical research	45
Healthcare policy	42
Medical policy	38
Healthcare data	35
Medical data	32
Healthcare innovation	28
Medical innovation	25
Healthcare education	22
Medical education	18
Healthcare communication	15
Medical communication	12
Healthcare accessibility	10
Medical accessibility	8
Healthcare cost	5
Medical cost	3
Healthcare quality	2
Medical quality	1

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[REDACTED]	[REDACTED]